

Subject: Newsletter from Accent Global System Architects - July 08

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Accent Global Newsletter

July 2008

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GSA Schedule Update

Accent Global recently attended the GSA New Vendor Seminar. The Seminar was hosted by the GSA Federal Acquisition Service Supplier Management Division. Valuable marketing, training, and schedule maintenance guidance was provided to recently awarded schedule holders.

Accent Global's GSA IT 70 Schedule is now available on the GSA Advantage website providing easy and quick access to our consulting services.

Accent Global is also an eBay subscriber and welcomes direct quote and proposal requests for our services.

If you have any questions

Greetings Friends of Accent Global

Here are brief summaries of news within Accent Global System Architects, LLC. Accent Global provides Business and Technology Integration (BTI), improving IT projects from Acquisition through solution Design.

Visit our website <http://www.AccentGlobal-LLC.com> to learn more.

Accent Global in the News

Accent Global's business and technology consultants are providing thought leadership across the technology community.

Here are some of the interviews and articles for July.

Services To The Rescue

"A Look Inside The Services Available For Today's Data Centers"
Dennis Lasley, BTI consultant, in an interview with Processor Magazine, discusses the importance of incorporating the business into IT decisions relating to establishing a data center. [Read this article In Processor Magazine](#)

Microsoft Climbs Higher into the Cloud

Shane Aibel, Managing Partner, provides insight to the future of software as a service "SAAS" during an E-Commerce Times interview. [Read this article in E-Commerce Times](#)

--Slated for publication late July--

Accent Global was interviewed by DMNews about its unique business-focused approach to technology consulting, which requires marketing to both business and IT executives. [Read this article in DMNews \(pub date 07/23\)](#)

Accent Global was interviewed by Computer World about the effect that service oriented architecture (SOA) and the emergence of cloud computing will have on IT developer skill requirements. During this interview, Shane Aibel, Managing Partner discussed that as systems get larger and more complex,

regarding our schedule or service please contact Dennis Lasley.

[dlasley@accentglobal-llc.com](mailto:dilasley@accentglobal-llc.com)

Learn more about our Business and Technology Integration services by visiting our website (www.accentglobal-llc.com).

If you have a question about our services please contact [dlasley@accentglobal-llc.com](mailto:dilasley@accentglobal-llc.com).

better up-front design capabilities will be required.
[Read this article in Computerworld \(pub date \(07/23\)\)](#)



Accent On - Setting the Project Trajectory

"A project's course is similar to that of an arrow shot through the air. Once released, there is little that can influence its trajectory." Dennis Lasley, BTI Consultant

A project's trajectory is set during the planning and design phase. This is the most critical phase of a project and usually determines its outcome. Many technology projects start on a course that is not well defined or understood by all stakeholders. The urgency to get things built overcomes the need to fully vet the requirements and design.

The most common problems leading to mis-fires include.

- Language barriers between business and technology stakeholders, leading to misunderstandings (e.g. technology stakeholders don't understand business requirements or business stakeholders don't understand the system design)
- Planning and design is based on these misunderstandings.

Most project managers have experienced problems with requirements late in the project. Most of these requirements problems lead to cost and schedule overruns and are unfortunately preventable. Here are some ways to prevent these problems and set the correct project trajectory.

- Use design processes that are more business-focused.
- Establish an integrated business/technology design team, comprised of key business stakeholders, architects, analysts and engineers.

Accent Global Career Center

SharePoint/Virtualization Consultant

The SME will be part of the team platform that will work together to develop and deploy virtualization and centralization systems environment for servers. Responsibilities include:

- Working with the Virtualization team, provide Installation, Configuration, Management, and Documentation support for Share-Point 2007
- Working with the Virtualization team, provide Installation, Configuration, Management, and Documentation support for Net-IQ Application Manager
- Has an understanding and functionality respect to the development, configuration and deployment of Virtualization products (e.g. VMWare, with an emphasis on VI3) for the project; Is hands-on team player.
- Participate in and support project meetings as requested. - Adhere to all version control requirements as

defined.

Required:

- Education: Bachelor's Degree or HS/Work Equivalent
- Must have at least Six Years of Progressive IT Experience.
- Minimum One Year Experience in Windows Server 2003
- Share-Point 2007, including Installation, Configuration, Management, and Documentation
- Net-IQ Application Manager Experience, including Installation, Configuration, Management, and Documentation
- One Year Experience working in a Virtual Infrastructure III (VI3) Environment

Highly Desired:

- Two Years Experience with VI3 Storage Area Network (SAN)
- IRS ELC Experience

Other Requirements: Must be a U.S. Citizen or Green Card Holder Must be able to pass a Treasury Department Minimum Background Investigation (MBI) Must be team oriented and have excellent written and oral communications skills

Location: Candidate may be based from one of the following four locations: New Carrollton, MD (DC Metro); Dallas, TX; Hartford, CT; Indianapolis, IN. If outside of the DC Metro area - travel will be required a minimum of 50%. Travel to customer campus and service locations will be required during the course and deployment of the project.

Anticipated Start Date: Mid-Summer 2008

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